

SHOBIK COMPUTER ASSOCIATES SOFTWARE SUITES



Software Products: Sophisticated, not complicated

Our software products are products of several years of research and testing to meet the Africa insurance market. These products have been presented and demonstrated at various fora such as the Africa Insurance Organisation meetings and conferences and other insurance association gatherings, with high reviews and recommendations. Here is a list of our software products:

Product Name	Application Area	Target User
Perfect Policy® <i>Web Insurance</i>	Insurance (Pension/Life/Nonlife)	Insurance/Brokerage
Perfect Health®	Health Insurance	Insurance/Brokerage
Perfect Pension®	Pensions & Gratuity	Ins./Public/Private Coy.
Perfect Accounting®	Financial Accounting	Insurance/Brokerage

We are committed to providing software solutions that are fast and easy to use. When we designed our products, we kept ease of use in mind. Unlike other products, we use Insurance terminology that you are familiar with.

Portable Systems

Many people need their applications to run on multiple platforms, but many insurance packages run on one platform. Our products are unsurpassed in ease of porting.

And what about porting to international markets?

In today's marketplace the international barriers are crumbling, and applications must be capable of adaptation. Again, our products were designed to handle this easily. Date, time and currency formats are easily changed for European styles. All messages displayed are isolated and can easily be changed from English to any other language. What's more, they are Year-2000 compliant! We have been able to penetrate the West African countries with these products: Ghana and Sierra Leone

Unsurpassed documentation

We recognise and support the importance of documentation. Many software companies simply take developers' design documents, reformat them and call that documentation. Here, we take a much different approach. We look at technical writers as our "end user advocate". They are part of the developmental effort at the beginning of the project and have input throughout all phases. The Users' Guide is divided into sections, each covering a particular aspect of the software. There is no need to read the entire manual. When you wish to learn about a new system the appropriate chapter gives you all the needed information about that subject as well as directing you to the functions that use this feature. In addition, the comprehensive index and table of contents make it easy to find subjects.

The best technical support in the business

Nowhere is our commitment to the customer more apparent than in technical support. *Perfect Policy® Web Insurance* is a complex and powerful product and we stand behind it, giving you the answers you need from those who know the product best.

A full-service company

Many companies will sell you a package and that's where their commitment to you ends. In addition to providing great technical support, we have a Consulting and Training Department to handle any customer needs. Our Consulting group can be used to upgrade applications from old versions of our products, port to new hardware platforms, add support for additional peripheral, debug programs with memory overwrites, or build new sub-systems with *Perfect Policy® Web Insurance*.

We also offer formal training programs both on-site and at various locations around the country. Our classes are taught by qualified instructors or by our developers themselves. We have a wide range of courses, from introductory classes for people who have not opened the box to advanced classes that explore and explain the internals of *Perfect Policy® Web Insurance* systems.

User sites

Our software runs in the following insurance companies:

- **International Insurance Company (SL) Limited, Sierra Leone.**
- **STACO Insurance Company (SL) Limited, Sierra Leone.**
- **Globalrisk Insurance Company (SL) Limited, Sierra Leone.**
- **Capital Express Assurance Company (SL) Limited, Sierra Leone.**
- **National Insurance Company Limited, Sierra Leone.**
- **Nigerian Agricultural Insurance Corporation, Nigeria.**
- **Great Nigeria Insurance Company, Nigeria**

Our edge

We specialise in the business of automating the insurance industry and have stood by this corporate policy since the inception of the company. The list of our user base attests to this fact.